

EFERT Result Review - 3QCY23



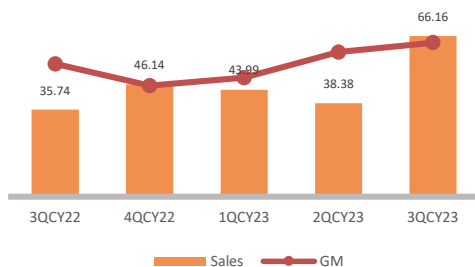
Thursday, October 12, 2023

Rupees' millions	3QCY23	3QCY22	YoY	9MCY23	9MCY22	YoY
Net Sales	66,165	35,739	85.1% ▲	148,531	110,876	34.0% ▲
Cost of Sales	-45,176	-25,987	73.8% ▲	-105,343	-78,572	34.1% ▲
Gross Profit	20,989	9,752	115.2% ▲	43,188	32,304	33.7% ▲
SG&A Expenses	-4,188	-2,734	53.1% ▲	-10,253	-7,908	29.7% ▲
Other Expenses	-1,254	-421	197.7% ▲	-3,495	-3,019	15.8% ▲
Operating Profit	15,547	6,596	135.7% ▲	29,440	21,376	37.7% ▲
Other Income	737	205	259.9% ▲	1,901	1,304	45.8% ▲
Finance Cost	-499	-582	14.3% ▼	-1,637	-1,640	0.2% ▼
Profit Before Taxation	15,785	6,219	153.8% ▲	29,704	21,041	41.2% ▲
Taxation	-6,205	-2,037	204.6% ▲	-14,659	-11,446	28.1% ▲
Profit After Taxation	9,581	4,182	129.1% ▲	15,045	9,595	56.8% ▲
Earnings Per Share	7.17	3.13	129.1% ▲	11.27	7.19	56.8% ▲
Dividend	6.00	3.00	100.0% ▲	12.50	8.50	47.1% ▲
Bonus	-	-		-	-	

Closing Period: 26 Oct 2023 - 27 Oct 2023

Gross Margin	31.7%	27.3%	4.4% ▲	29.1%	29.1%	0.1% ▼
SG&A Expenses to Sales	-6.3%	-7.7%	1.3% ▼	-6.9%	-7.1%	0.2% ▼
Other Income to Sales	1.1%	0.6%	0.5% ▲	1.3%	1.2%	0.1% ▲
Ex. Gain / (Loss) to Sales	-6.3%	-7.7%	1.3% ▼	-6.9%	-7.1%	0.2% ▼
Effective Taxation	-39.3%	-32.8%	6.5% ▲	-49.4%	-54.4%	5.0% ▼
Net Margin	14.5%	11.7%	2.8% ▲	10.1%	8.7%	1.5% ▲

Sales (Rs'bn) vs Gross Margin



PAT (Rs'bn) vs Net Margin

